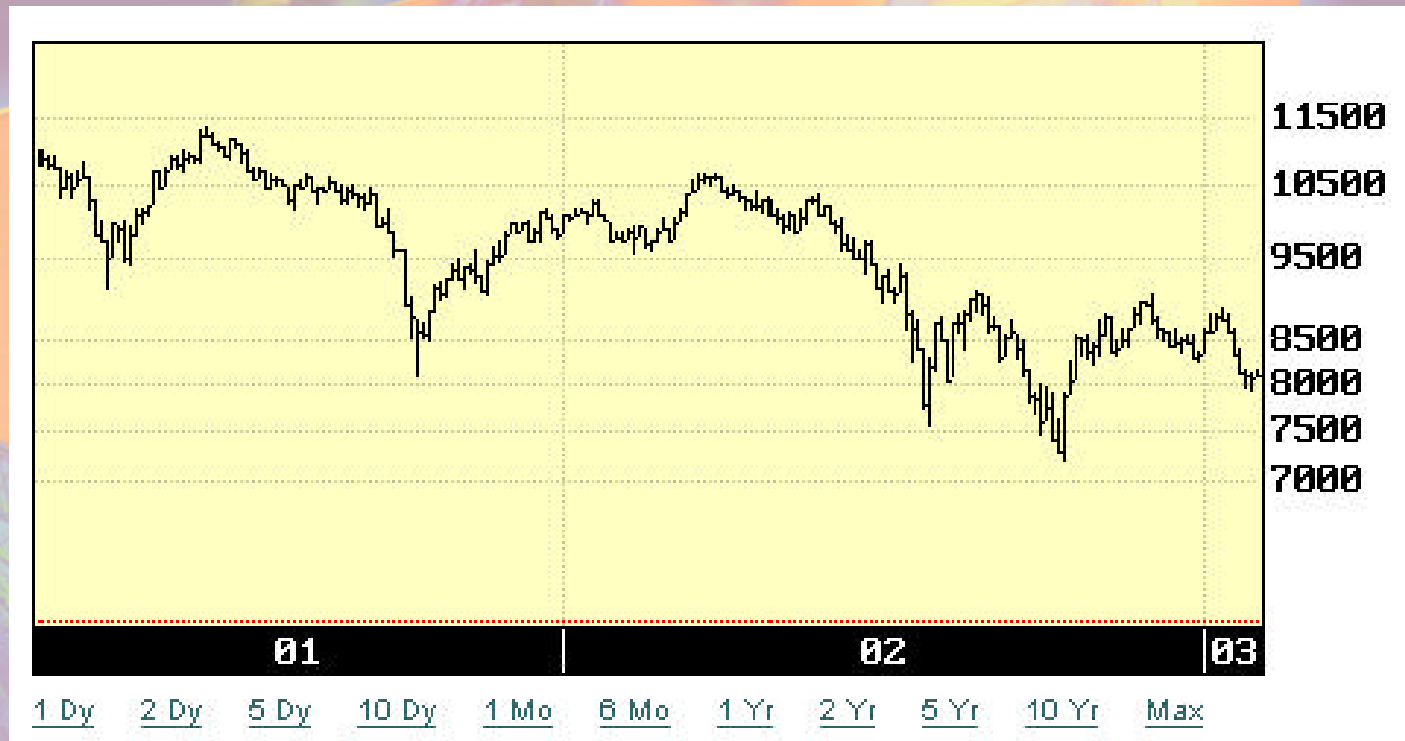


The role of Academia in the PLM Industry

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2003 Annual Conference

Business Environment



TECHNICAL

DOW JONES 30 INDUSTRIALS

Source: BusinessWeek online

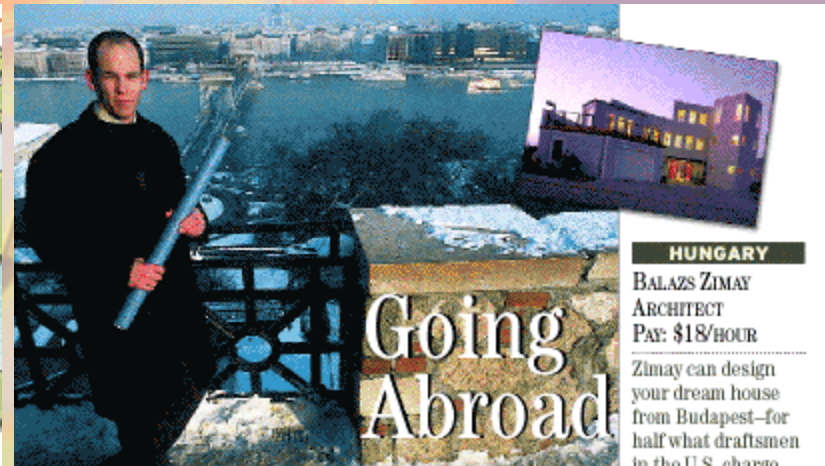
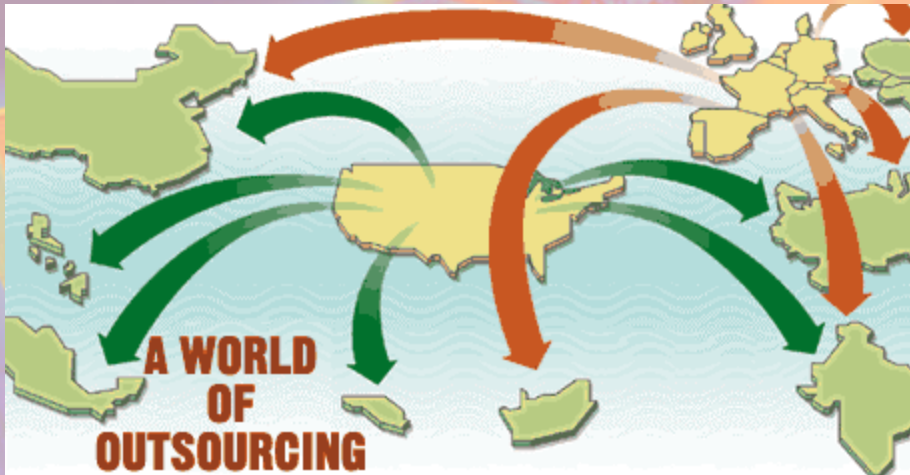
Business Response

- ✓ Growth through quality
 - Lean management
 - Just in Time
- ✓ Growth through acquisitions and consolidations
 - EDS-UG-SDRC
 - HP-Compaq-DEC
- ✓ Throwing technology at problem
 - E-commerce (remember the Dot Coms?)
 - ERP implementations
- ✓ Outsourcing
 - Collaborative Product Development

Why Outsource?

- Concentrate on core business functions
“do what you do best”
- Cheaper talent markets
- Experienced talent pools
- Penetrate foreign markets

Outsourcing Service [1]



HUNGARY

BALAZS ZIMAY
ARCHITECT
PAY: \$18/HOUR

Zimay can design your dream house from Budapest—for half what draftsmen in the U.S. charge

Architect

Computer-generated sketches for everything from major industrial plants to suburban homes are being converted into blueprints by architects in the Philippines, Hungary, Chile, and other nations.

OFFSHORE SALARY:
\$250/month in the Philippines.

U.S. COUNTERPART:
\$3,000/month and up.

Financial Analyst

U.S. brokerages, investment banks, and rating agencies are buying equity research and industry reports from finance specialists in India. They mine the same databases available to Wall Street.

OFFSHORE SALARY:
\$1,000/month in India.

U.S. COUNTERPART:
\$7,000/month and up.

Aerospace Engineer

Boeing has used aeronautics specialists in Russia to design luggage bins and wing parts on 777 aircraft. Next: Possible joint development of new commercial aircraft.

OFFSHORE SALARY:
\$650/month for master's in math or aeronautics.

U.S. COUNTERPART:
\$6,000/month.



Source: BusinessWeek Feb 2003

Outsourcing Service [2]

GLOBALIZATION GOES WHITE COLLAR

A global pool of skilled workers is drawing more Western companies

NUMBER OF
NATURAL-SCIENCE AND
ENGINEERING
COLLEGE GRADUATES

| | SAs | | MAs and PhDs | |
|-------------|---------|---------|--------------|--------|
| | 1989 | 1999 | 1989 | 1999 |
| CHINA | 127,000 | 322,000 | 19,000 | 41,000 |
| INDIA | 165,000 | 251,000 | 64,000 | 63,000 |
| PHILIPPINES | 40,000 | 66,000 | 255 | 937 |
| MEXICO | 32,000 | 57,000 | 340 | 63,000 |
| U.S. | 196,000 | 220,000 | 61,000 | 77,000 |

Data: National Science Foundation, *BusinessWeek*

| COMPANY | NO. OF WORKERS AND COUNTRY | TYPE OF WORK MOVING |
|------------------|--|--|
| ACCENTURE | 2,000 in the Philippines by 2004 | Accounting, software, back-office work |
| CONSECO | 1,700 in India, 3 more centers planned | Insurance claim processing |
| DELTA AIR LINES | 6,000 contract workers in India, Philippines | Airline reservations, customer service |
| FLUOR | 700 in the Philippines | Architectural blueprints |
| GENERAL ELECTRIC | 20,000 in India alone by yearend; big China R&D center | Finance, IT support, R&D for medical, lighting, aircraft |

. . . that are eager to cut costs . . .

| COMPANY | NO. OF WORKERS AND COUNTRY | TYPE OF WORK MOVING |
|------------------|----------------------------------|---|
| HSBC | 4,000 in China, India | Credit-card, loan processing |
| INTEL | 3,000 in India by 2005 | Chip design, tech support |
| MICROSOFT | 500 in India, China by year end | Software design, IT support |
| ORACLE | Doubling India staff to 4,000 | Software design, customer support, accounting |
| PHILIPS | 700 Chinese engineers in China | Consumer electronics R&D |
| PROCTER & GAMBLE | 650 in Philippines, 150 in China | Tech support, accounting |

Data: Gartner Inc., McKinsey & Co., Forrester Research Inc., *BusinessWeek*

. . . a trend that's likely to grow

NUMBER OF U.S. JOBS MOVING OFFSHORE*

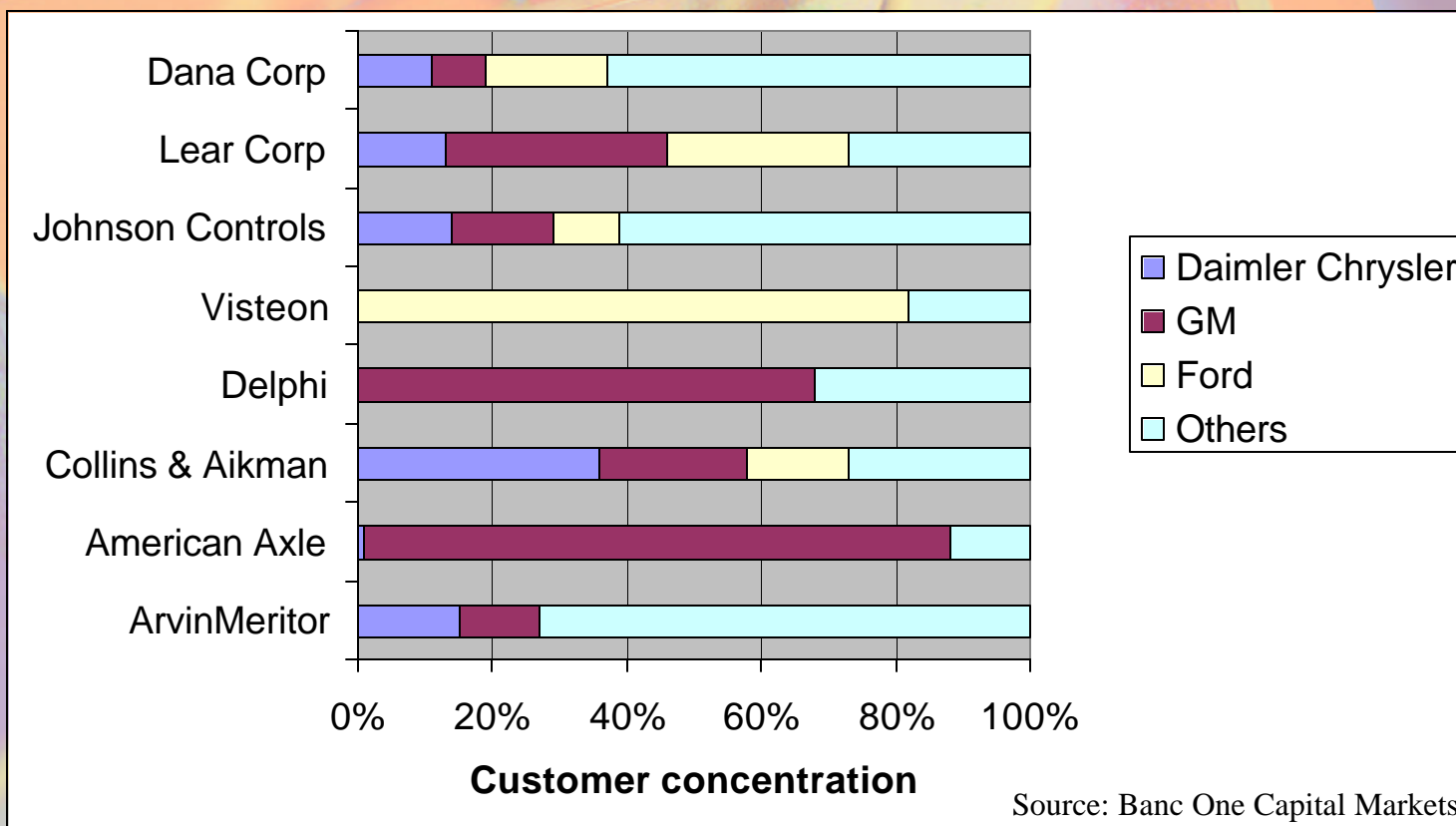
| | 2003 | 2010 | 2015 |
|---------------------|---------|---------|-----------|
| LIFE SCIENCES | 3,700 | 14,000 | 37,000 |
| LEGAL | 14,000 | 35,000 | 75,000 |
| ART, DESIGN | 6,000 | 14,000 | 30,000 |
| MANAGEMENT | 37,000 | 118,000 | 288,000 |
| BUSINESS OPERATIONS | 61,000 | 162,000 | 348,000 |
| COMPUTER | 109,000 | 277,000 | 473,000 |
| ARCHITECTURE | 32,000 | 83,000 | 184,000 |
| SALES | 29,000 | 97,000 | 227,000 |
| OFFICE SUPPORT | 295,000 | 791,000 | 1,700,000 |
| TOTAL | 588,000 | | |

*To low-wage countries such as India, China, Mexico.



Source: BusinessWeek Feb 2003

Where the principal US parts suppliers derive their revenues



Current Trends in Industry

X-35

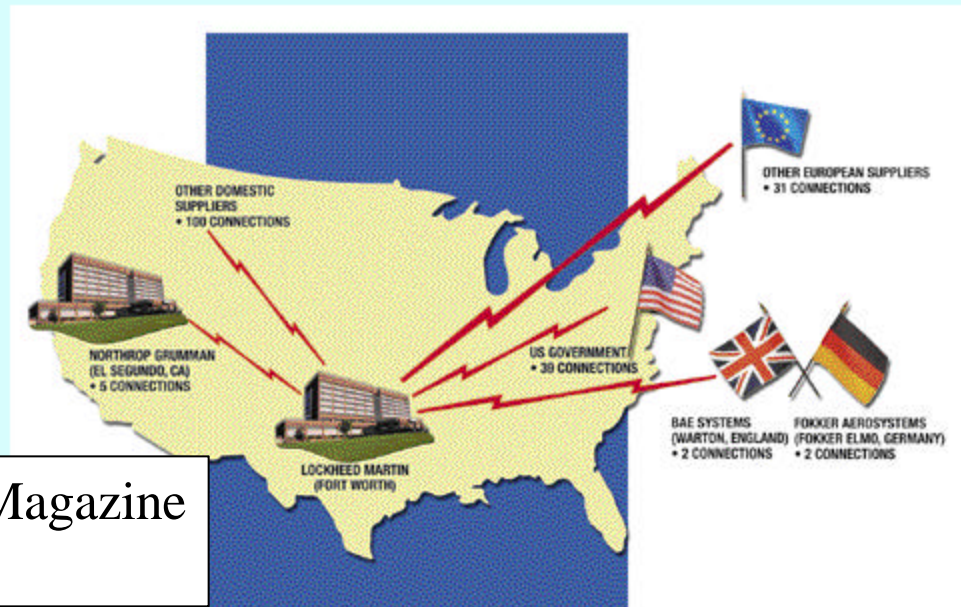
Joint Strike Fighter



COLLABORATIVE DEVELOPMENT ACROSS 11 TIME ZONES

Uniform tools give Lockheed, its partners,
and suppliers the same view of product development

- PDM software • CATIA for 3D design
- 1 master database, mirrored at partners, synchronized in real time



Source: Desktop Engineering Magazine
Dec 2002

What is PLM?

“Product lifecycle management enables you to marshal the skills, expertise, knowledge, and experience of your entire extended enterprise and apply them to every major stage in your product lifecycle to achieve competitive excellence.”

- How do you manage the design process?
- What needs to be managed?
- What data formats need to be managed?
- How does information flow? Bi-directional? Unidirectional?

Engineering education of today

Must Set or Reflect Industry Trends!

- Multidisciplinary Teamwork
- Project Management Skills
- Practical Experience and Industry Contact
- Distributed
- Students focused on Product and Process

Role of PLM in education

- Manage information in the design process
- Enhance collaboration
- Foster multidisciplinary environment
- Enhance processes not automate
- Preserve knowledge for reuse



ME4041 - Lecture [1]

Topics:

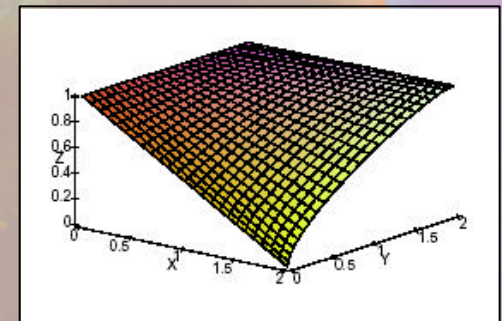
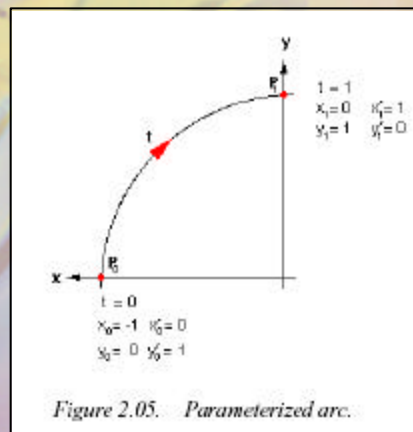
- ✓ Introduction to Computer Aided design
 - ✓ Cartesian Coordinate Systems
 - ✓ Introduction to Parameterization
 - Cubic Spline formulation
 - Bezier Curves
 - B-Splines
 - Patches
 - Solids and Boolean operations

The cubic splines take the form:

$$x(t) = [T][M][x] = \begin{bmatrix} 1 & t & t^2 & t^3 \end{bmatrix} \begin{bmatrix} 1 & 0 & 0 & 0 \\ 0 & 0 & 1 & 0 \\ -3 & 3 & -2 & -1 \\ 2 & -2 & 1 & 1 \end{bmatrix} \begin{bmatrix} x_0 \\ x_1 \\ x_0' \\ x_1' \end{bmatrix}$$

$$y(t) = [T][M][y]$$

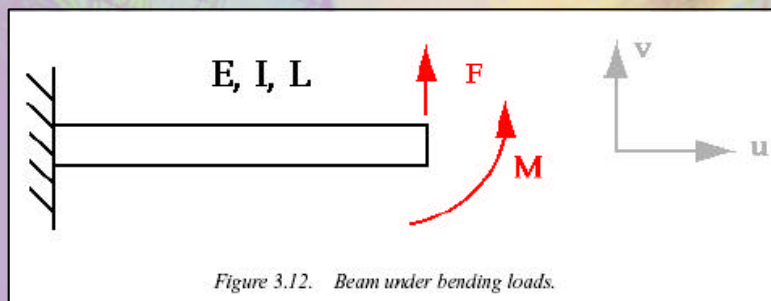
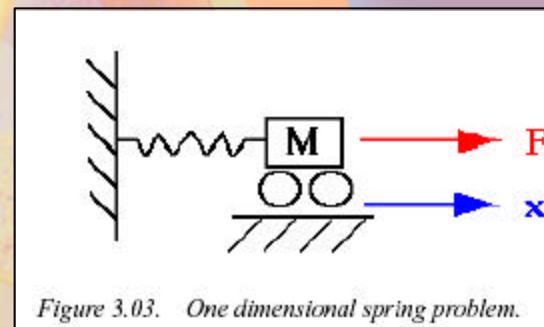
$$z(t) = [T][M][z]$$



ME4041 - Lecture [2]

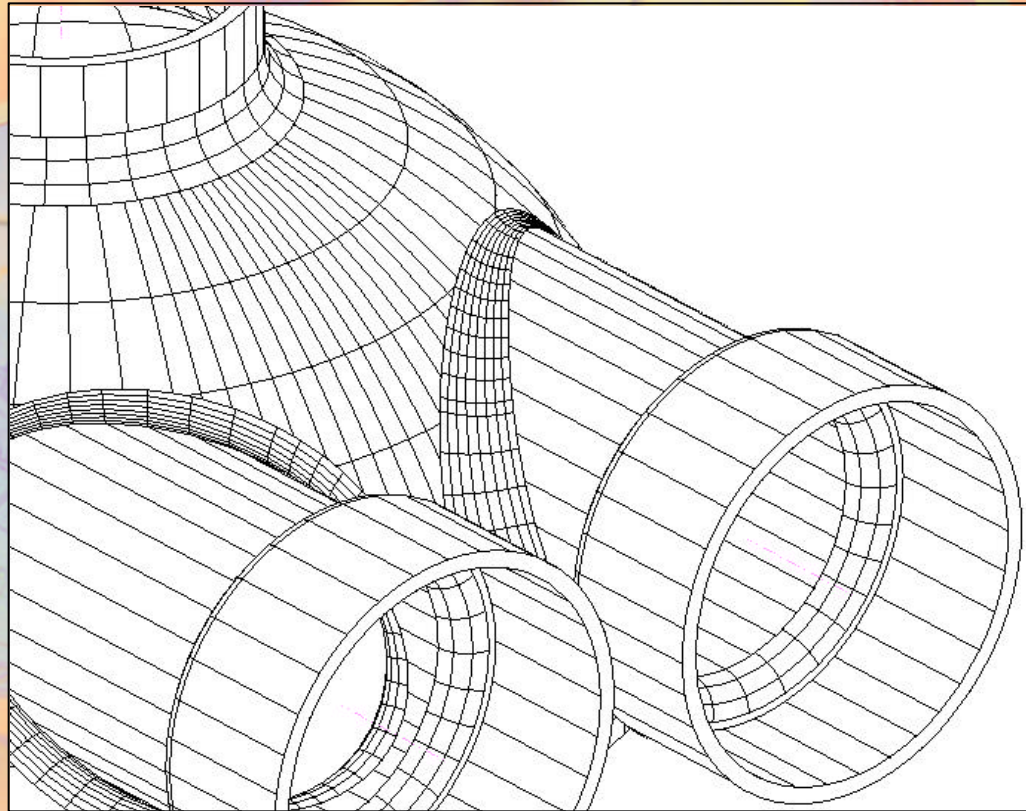
Topics (cont.):

- ✓ Introduction to Finite Element Analysis
 - ✓ Stiffness matrix formulation
 - One dimensional elements
 - Two dimensional elements
 - Three dimensional elements

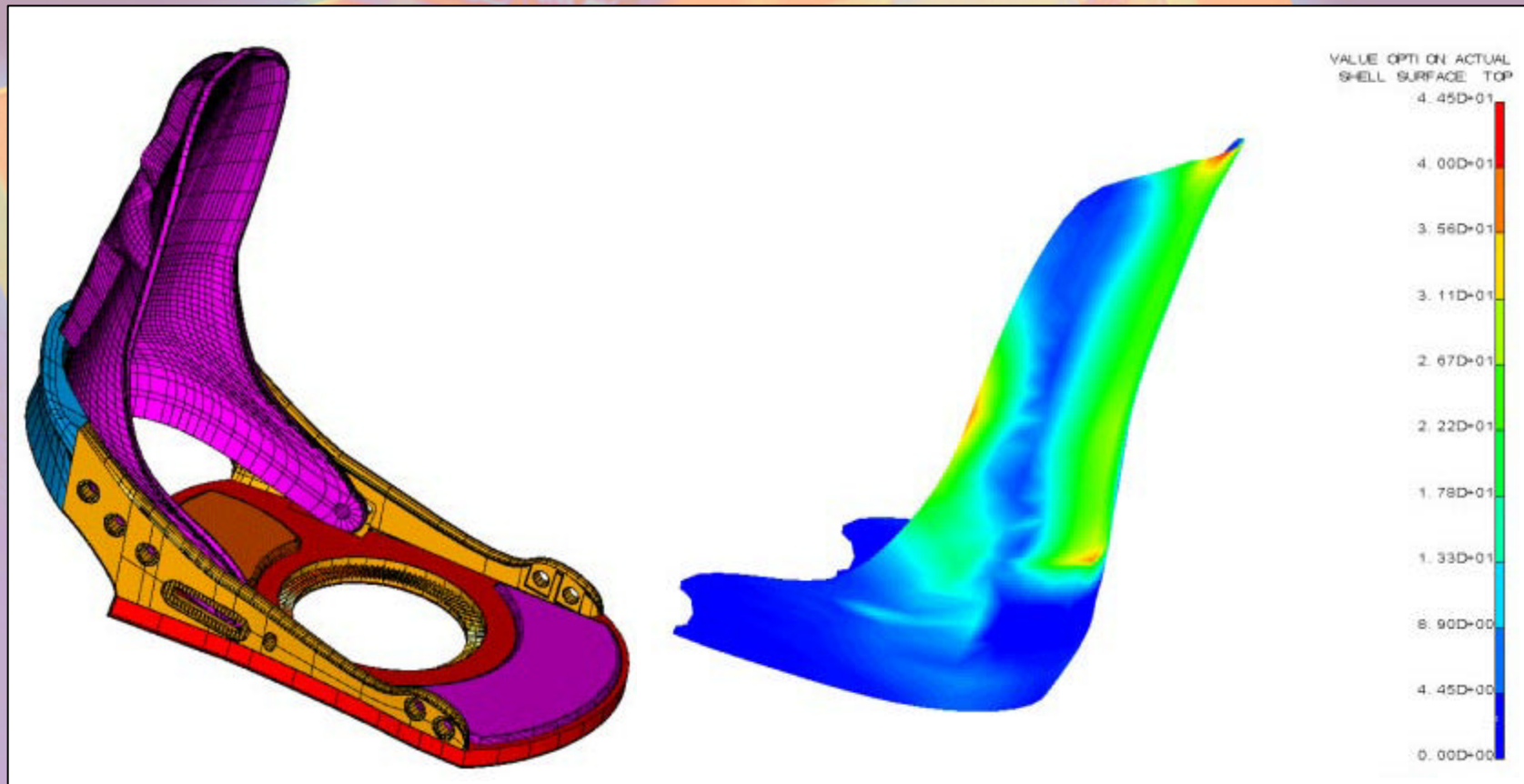


$$\frac{EI}{L^3} \begin{bmatrix} 12 & 6L & -12 & 6L & 0 & 0 \\ 6L & 4L^2 & -6L & 2L^2 & 0 & 0 \\ -12 & -6L & 12+12 & -6L+6L & -12 & 6L \\ 6L & 2L^2 & -6L+6L & 4L^2+4L^2 & -6L & 2L^2 \\ 0 & 0 & -12 & -6L & 12 & -6L \\ 0 & 0 & 6L & 2L^2 & -6L & 4L^2 \end{bmatrix} \begin{bmatrix} u_1 \\ u_2 \\ u_3 \\ u_4 \\ u_5 \\ u_6 \end{bmatrix} = \begin{bmatrix} Q_1 \\ Q_2 \\ Q_3 \\ Q_4 \\ Q_5 \\ Q_6 \end{bmatrix}$$

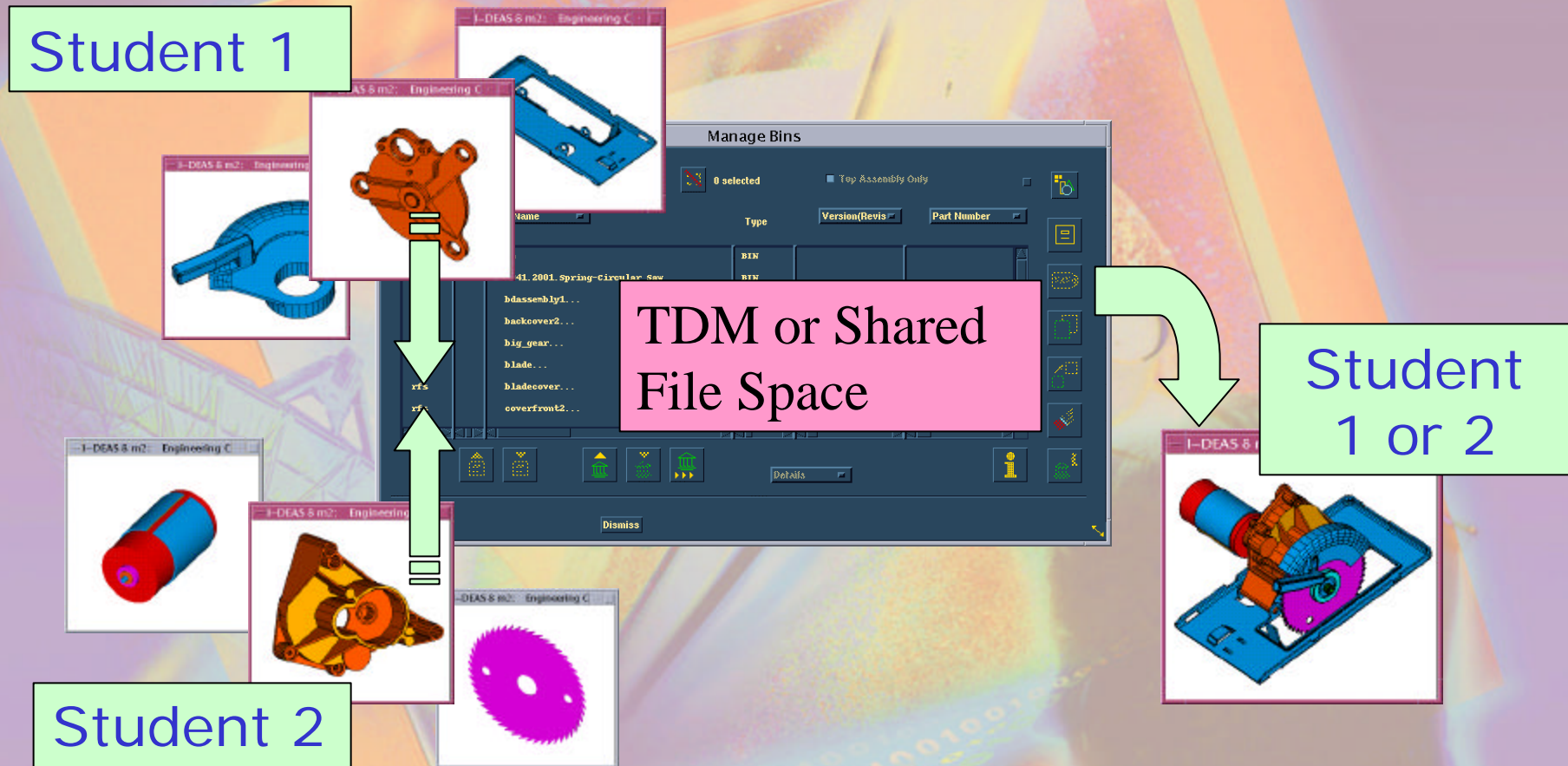
Looking under the hood [1]



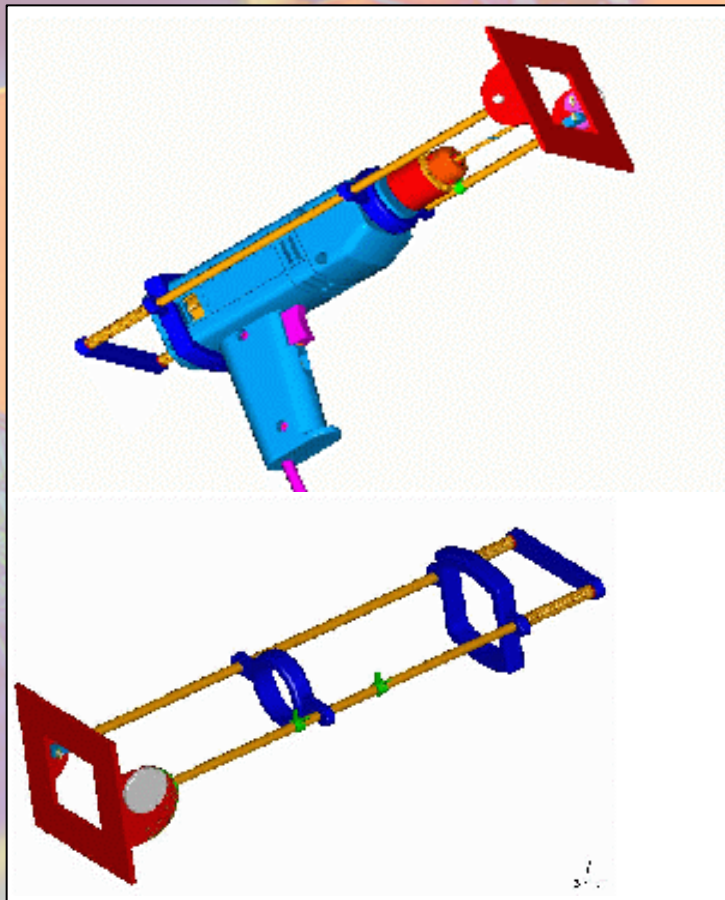
Looking under the hood [2]



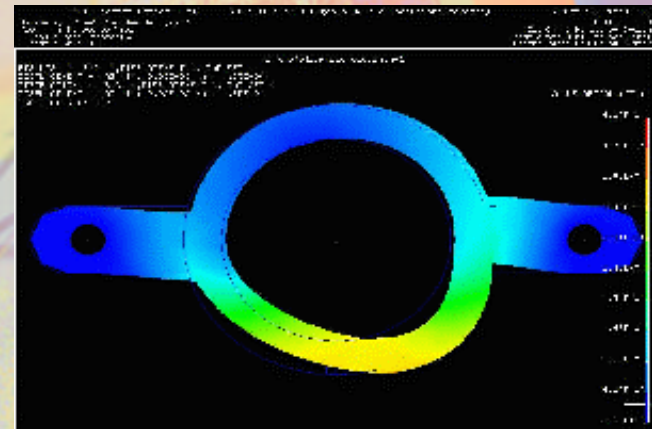
Team Data Manager (TDM)



Collaboration – 4 members

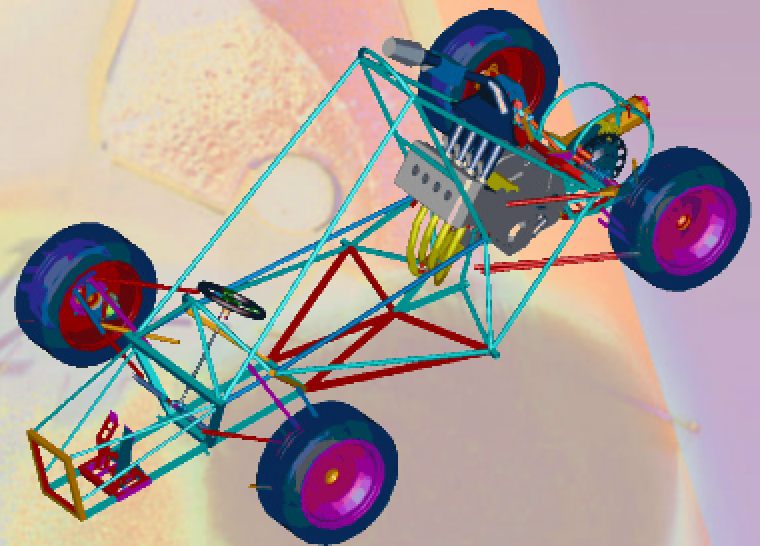


ME 4182
Capstone Design



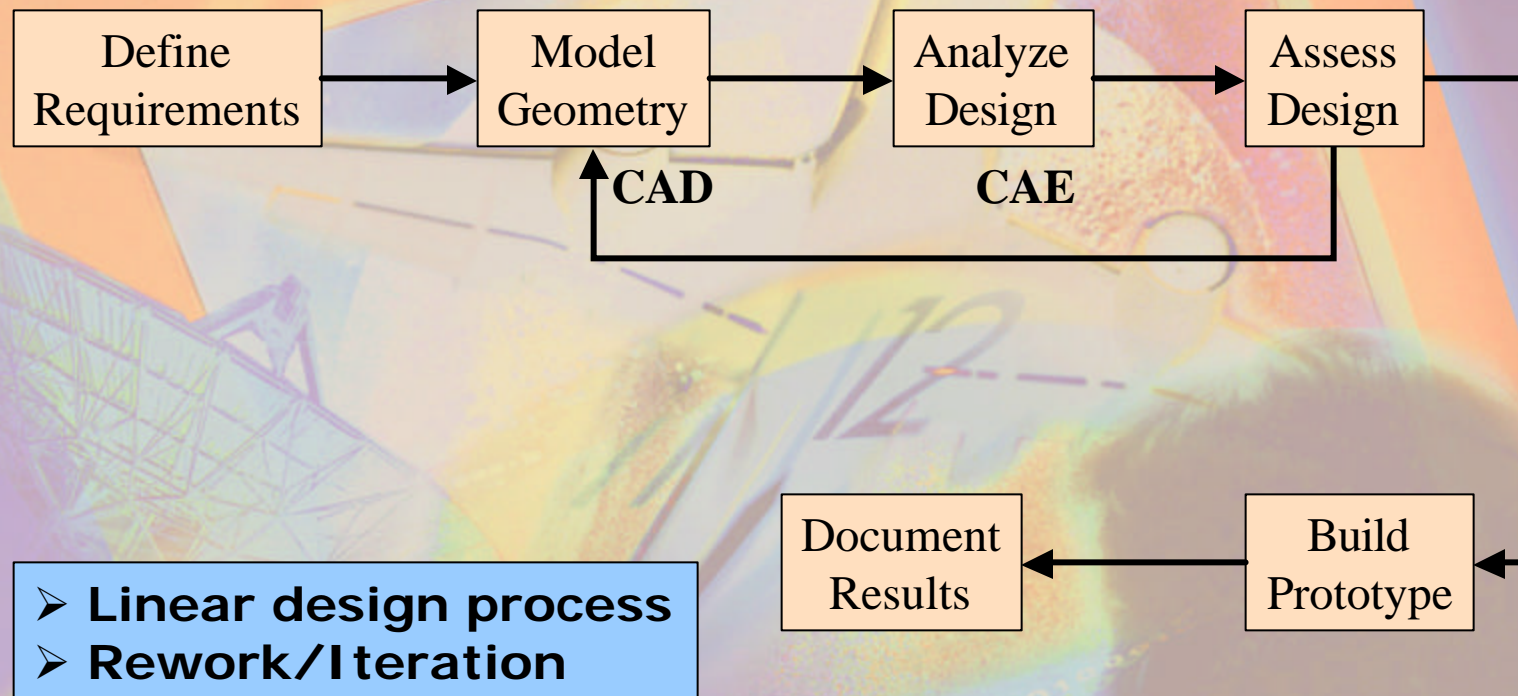
Collaboration – 17 members

- Project conducted in the summer of 2000.
- Virtually design and build (reverse engineer) a mini-Formula car.
- ✓ 8 student groups:
 - Engine
 - Intake system
 - Chassis
 - Front suspension
 - Front brakes
 - Rear suspension
 - Drivetrain
 - Steering and pedals
- Communication through meetings, email and a team web page.

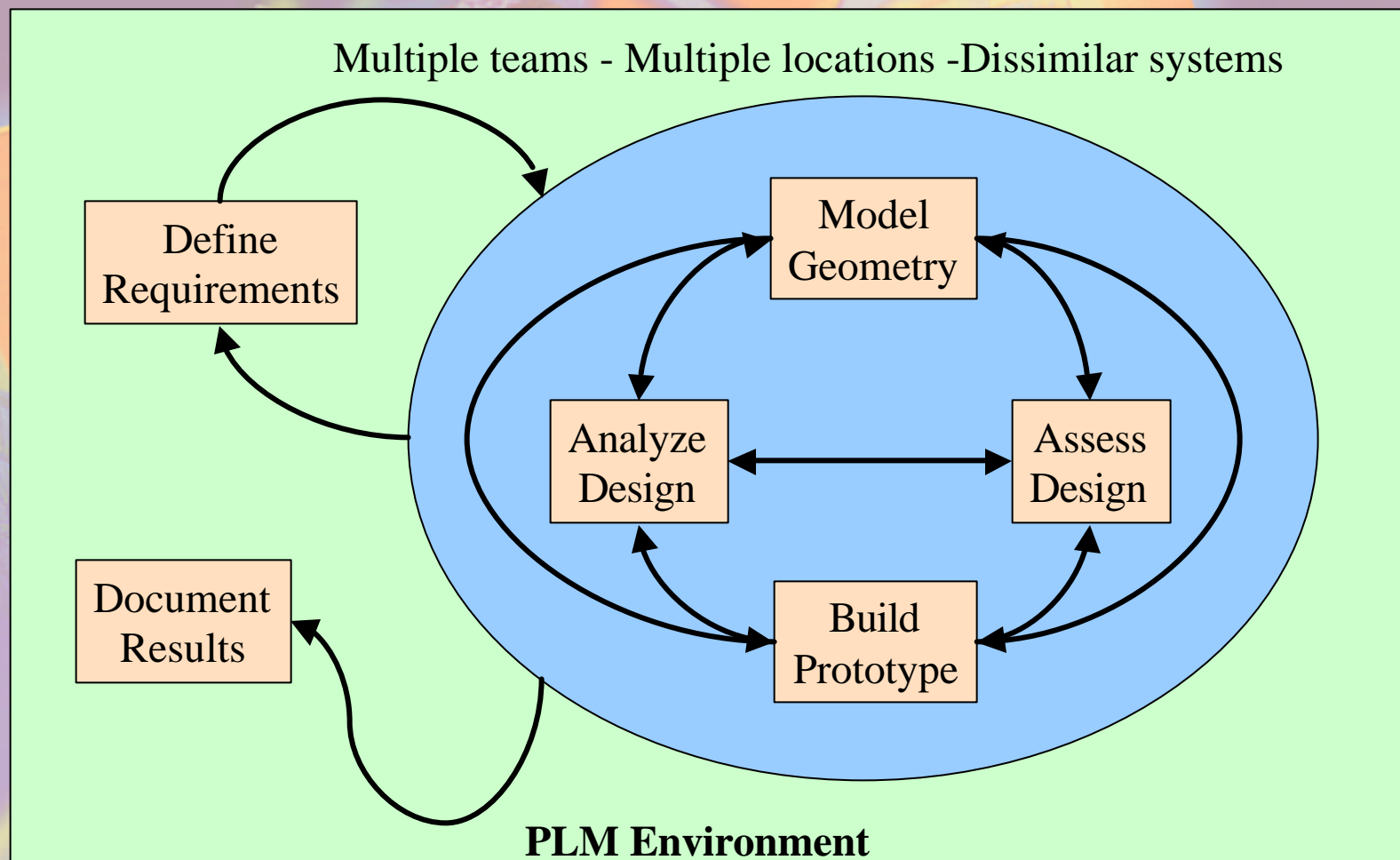


Typical CAD/CAE Design Project of Today

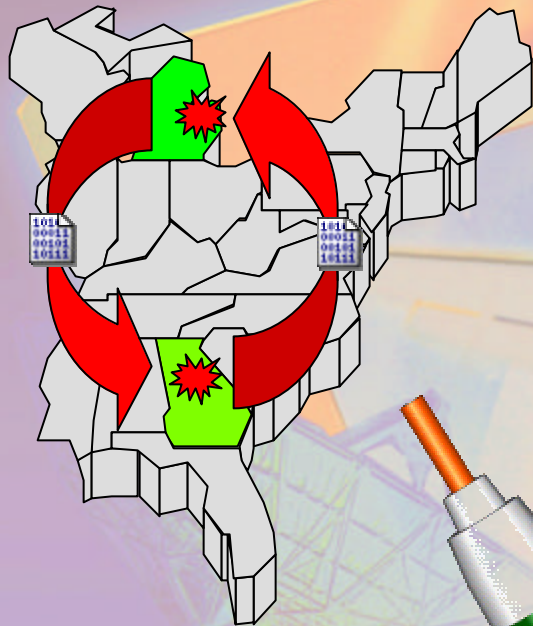
(1-3 person team, single site)



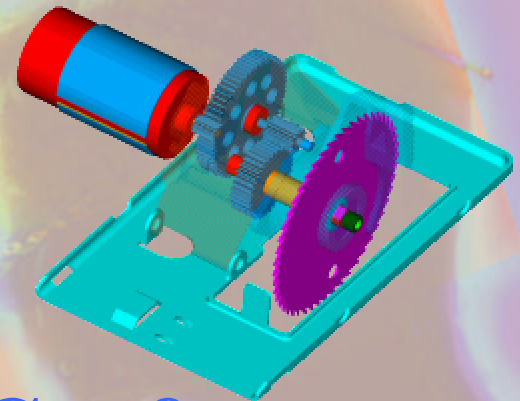
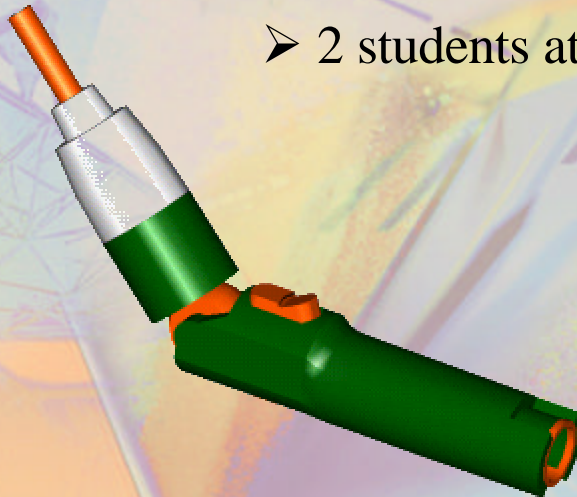
PLM-enhanced CAx Design Project



Intercollegiate Collaboration: Power Tools [1]

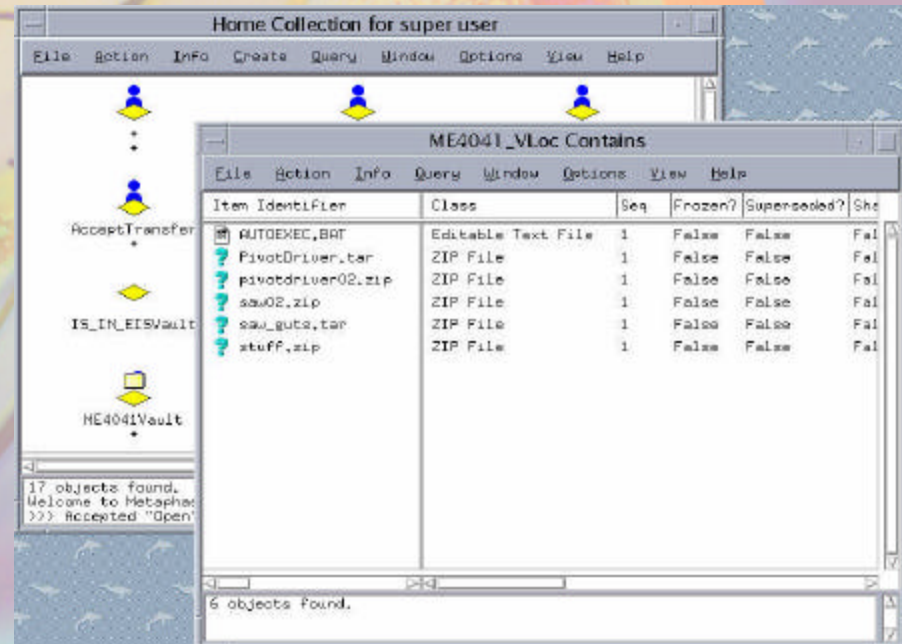
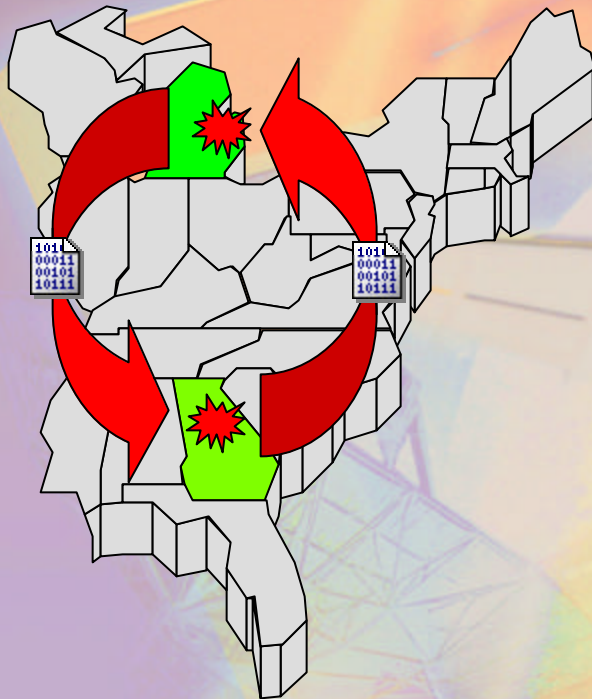


- ✓ Parametrically model a circular saw
 - 2 students at GT - internal parts
 - 2 students at Kettering - external parts and assemblies
- ✓ Parametrically model a cordless screwdriver
 - 2 students at Kettering - internal parts
 - 2 students at GT - external parts and assemblies



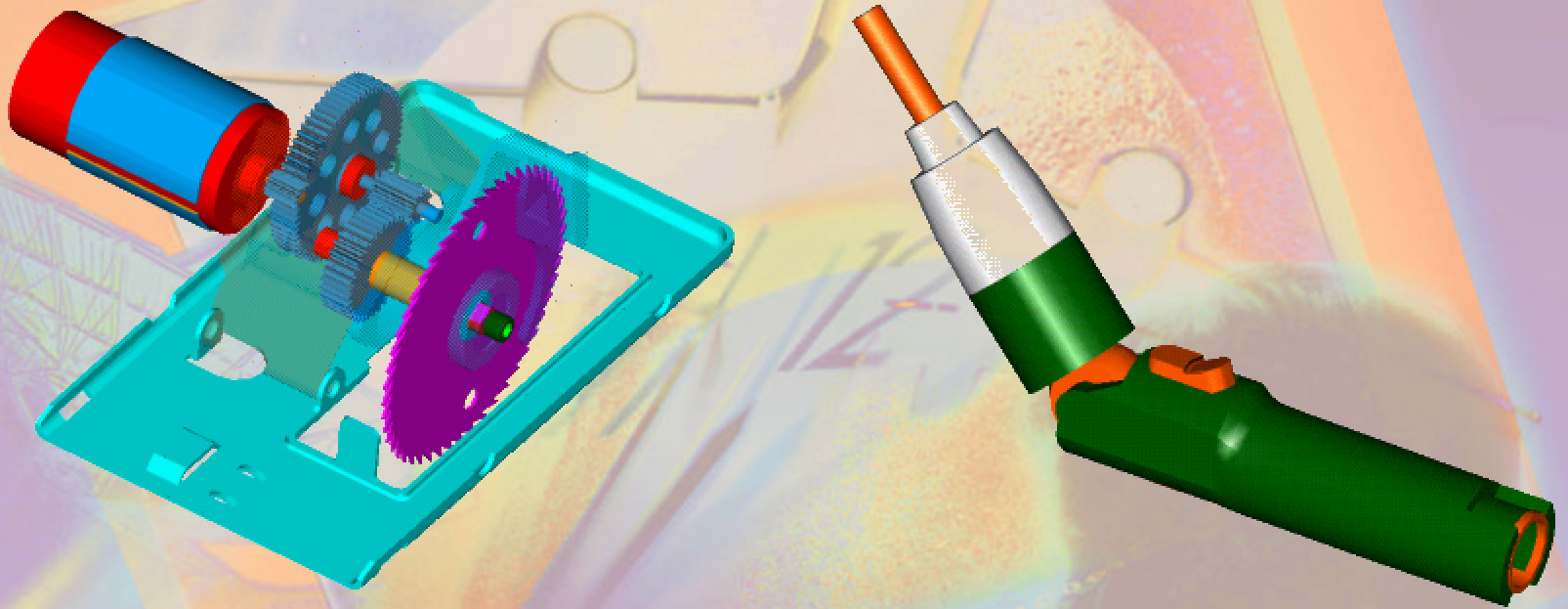
Intercollegiate Collaboration: Power Tools [2]

- Data exchanged locally using I-DEAS TDM.
- Data exchanged between schools using PLM (Metaphase).



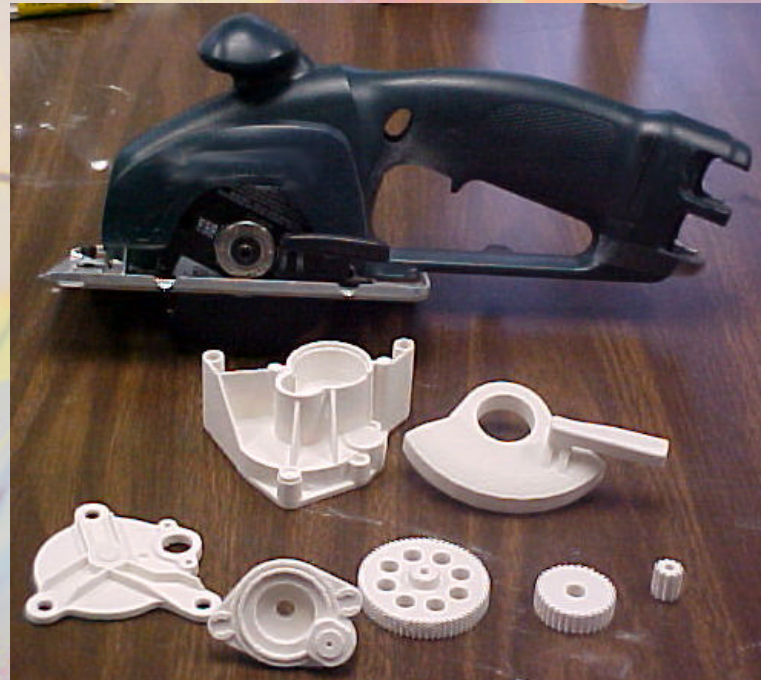
Intercollegiate Collaboration: Power Tools [3]

Students completed assemblies in Distributed
Concurrent Collaborative environment



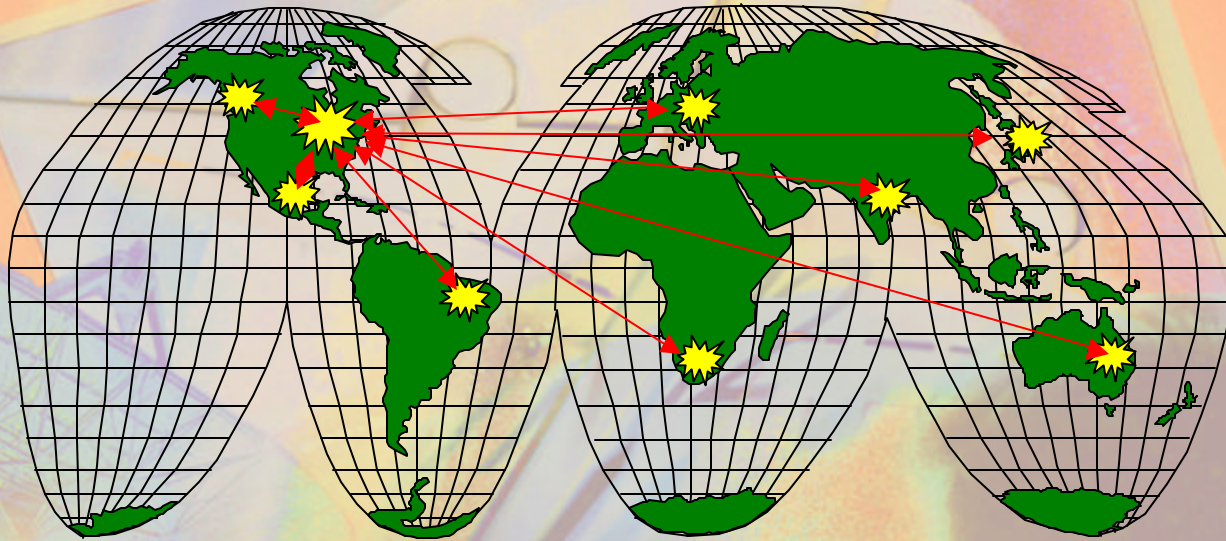
Intercollegiate Collaboration: Power Tools [4]

Students rapid prototyped parts from CAD models



The “Grand Experiment” [1]

Multidisciplinary Distributed Concurrent Collaborative Product Development



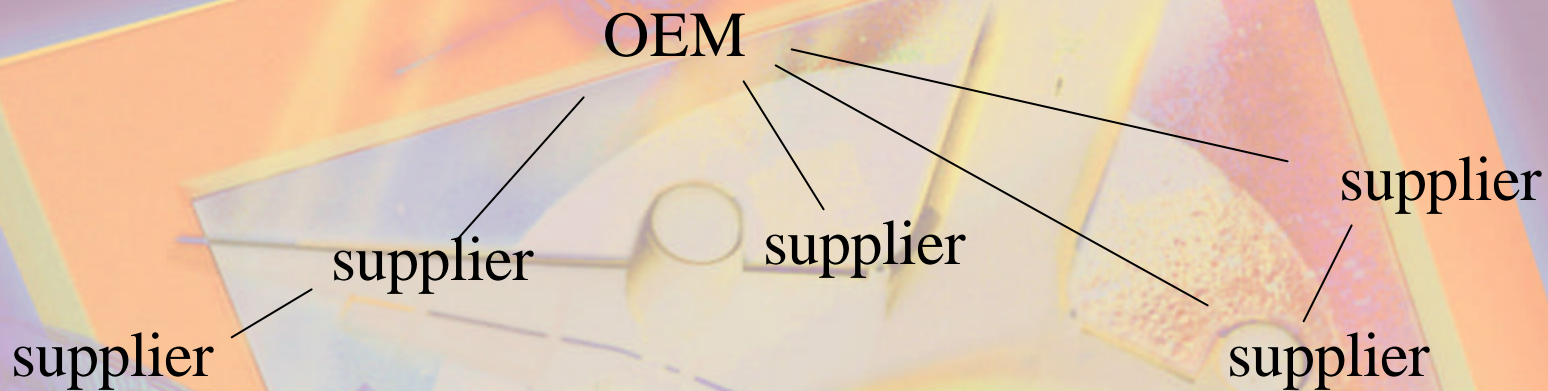
Involves: Industry Partner(s)
Software Vendor(s)
Universities

The “Grand Experiment” [2]

Problem statement:

How to leverage information technology to manage and conduct multidisciplinary distributed collaborative concurrent product development using a flexible, modular and robust design process?

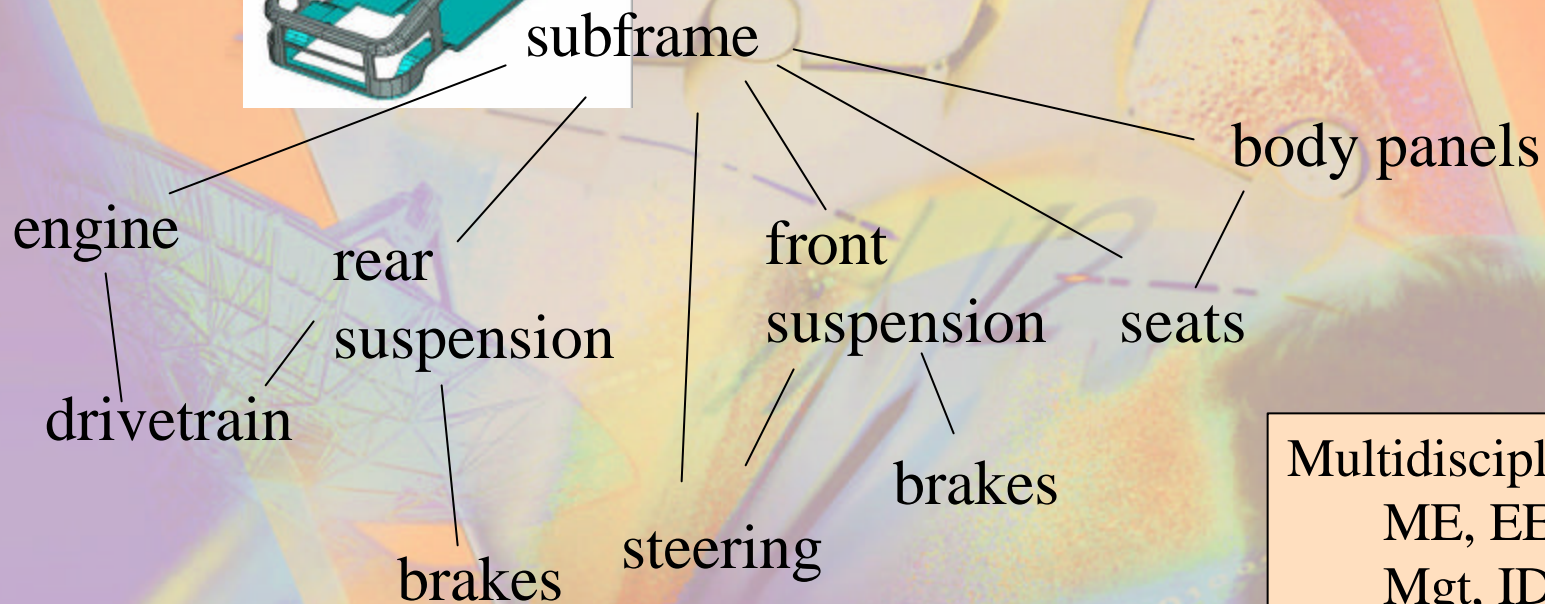
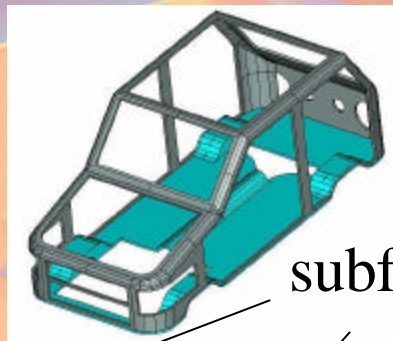
The “Grand Experiment” [3]



Project description

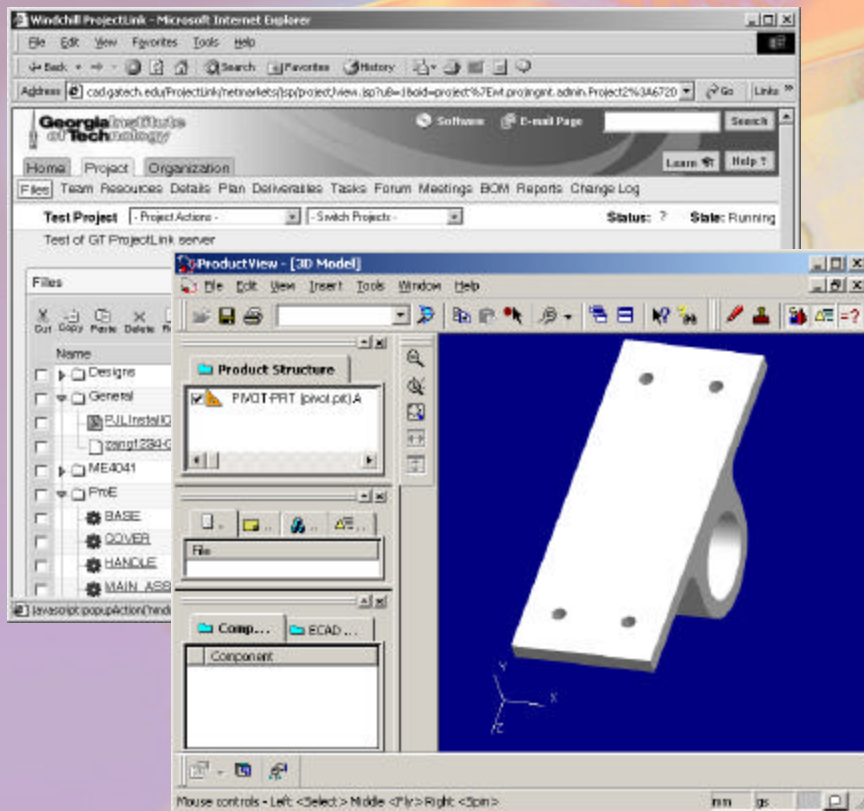
- Simulate a virtual corporation
- OEM designs master model
- Universities assume role of multiple suppliers
- Duration 2+ years
- Subsystems will need to be redesigned as suppliers and requirements change

The “Grand Experiment” [4]



Multidisciplinary effort:
ME, EE, IE
Mgt, ID
Mkt, Mfg, etc.

The “Grand Experiment” [5]



Collaboration server attributes

- ✓ Lightweight viewer
- ✓ Multivendor CAD files
- ✓ Versioning
- ✓ Team organization
- ✓ Workflow administration
- ✓ Centralized storage location
- ✓ Security
- ✓ Meeting center
- ✓ Web-browser access
- ✓ STEP data interchange

The “Grand Experiment” [6]

Objectives:

- ▼ Develop model for training the engineer of the future
 - ✓ Incorporate more IT in undergraduate and graduate courses
 - ✓ Deploy latest CAx/PxM technology at universities
 - ✓ Foster intercollegiate collaboration
 - ✓ Foster multidisciplinary collaboration
 - ✓ Develop curriculum workflow management templates
 - ✓ Study aggregate project management
 - ✓ Preserve knowledge for reuse

The “Grand Experiment” [7]

Objectives:

- ✓ Explore PLM implications for Industry
 - ✓ Understand how IT can be used to bridge the distributed communication gap
 - ✓ Understand team interdependence
 - ✓ Explore top-down and bottom-up design issues
 - ✓ Understand barriers to integrating different technology
 - ✓ Explore standards to facilitate information exchange (STEP)
 - ✓ Understand supply-chain management issues
 - ✓ Understand security issues relating to data management
 - ✓ Develop guidelines/best practices for integrating PLM into the design process

The role of Academia in the PLM Industry



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